

	<b>State of South Carolina</b>  <b>Request for Proposal</b> <b>Amendment 4</b>	Solicitation: 5400013226 Date Issued: 6/8/2017 Procurement Officer: STACY GREGG Phone: 803-737-2609 E-Mail Address: sgregg@mmo.sc.gov Mailing Address: SFAA, Div. of Procurement Services, MMO PO Box 101103 Columbia SC 29211  1201 Main Street; Suite 600; Columbia, SC 29201
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DESCRIPTION: **Hurricane Matthew Disaster Recovery Services**

USING GOVERNMENTAL UNIT: **Department of Commerce**

SUBMIT YOUR OFFER ON-LINE AT THE FOLLOWING URL: <http://www.procurement.sc.gov>

SUBMIT OFFER BY (Opening Date/Time): **6/12/2017 11:00AM EST** (See "Deadline For Submission Of Offer" provision)

QUESTIONS MUST BE RECEIVED BY: **6/2/2017 10:00AM EST** (See "Questions From Offerors" provision)

NUMBER OF COPIES TO BE SUBMITTED: Seven (7) Technical Proposals; Two (2) Price Proposals as follows:  
A total of seven (7) Technical proposals shall be submitted, to include the following:

- One (1) original, bound in a 3 ring binder or in a manner where it shall be easily integrated into the office file.
- Five (5) copies, affixed by staple, folder, comb, or other binding, which is slim, portable, and easily transported and stored with multiple proposals.
- One (1) copy on a flash drive or other USB device for proposals

CONFERENCE TYPE: <b>Pre-Proposal</b> DATE & TIME: <b>5/03/2017 10:00AM EST</b>  <small>(As appropriate, see "Conferences - Pre-Bid/Proposal" &amp; "Site Visit" provisions)</small>	LOCATION: <b>1201 Main Street Suite Columbia, SC 29201</b>
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<b>AWARD &amp; AMENDMENTS</b>	Award will be posted on <b>07/03/2017</b> . The award, this solicitation, any amendments, and any related notices will be posted at the following web address: <a href="http://www.procurement.sc.gov">http://www.procurement.sc.gov</a>
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You must submit a signed copy of this form with Your Offer. By signing, You agree to be bound by the terms of the Solicitation. You agree to hold Your Offer open for a minimum of thirty (30) calendar days after the Opening Date.  
(See "Signing Your Offer" provision.)

<b>NAME OF OFFEROR</b>  <small>(full legal name of business submitting the offer)</small>	Any award issued will be issued to, and the contract will be formed with, the entity identified as the Offeror. The entity named as the offeror must be a single and distinct legal entity. Do not use the name of a branch office or a division of a larger entity if the branch or division is not a separate legal entity, i.e., a separate corporation, partnership, sole proprietorship, etc.
<b>AUTHORIZED SIGNATURE</b>  <small>(Person must be authorized to submit binding offer to contract on behalf of Offeror.)</small>	<b>DATE SIGNED</b>
<b>TITLE</b>  <small>(business title of person signing above)</small>	<b>STATE VENDOR NO.</b>  <small>(Register to Obtain S.C. Vendor No. at <a href="http://www.procurement.sc.gov">www.procurement.sc.gov</a>)</small>
<b>PRINTED NAME</b>  <small>(printed name of person signing above)</small>	<b>STATE OF INCORPORATION</b>  <small>(If you are a corporation, identify the state of incorporation.)</small>

<b>OFFEROR'S TYPE OF ENTITY: (Check one)</b> <span style="float: right;"><small>(See "Signing Your Offer" provision.)</small></span>		
<input type="checkbox"/> Sole Proprietorship	<input type="checkbox"/> Partnership	<input type="checkbox"/> Other _____
<input type="checkbox"/> Corporate entity (not tax-exempt)	<input type="checkbox"/> Corporation (tax-exempt)	<input type="checkbox"/> Government entity (federal, state, or local)

COVER PAGE - ON-LINE ONLY (MAR. 2015)

**NOTE: Return this page in Section 1 of Offer – Page 1.**

**PAGE TWO**

**(Return Page Two with Your Offer)**

<b>HOME OFFICE ADDRESS</b> (Address for offeror's home office / principal place of business)	<b>NOTICE ADDRESS</b> (Address to which all procurement and contract related notices should be sent.) (See "Notice" clause)
	Area Code - Number - Extension                      Facsimile
	E-mail Address

<b>PAYMENT ADDRESS</b> (Address to which payments will be sent.) (See "Payment" clause)	<b>ORDER ADDRESS</b> (Address to which purchase orders will be sent) (See "Purchase Orders and "Contract Documents" clauses)
_____ Payment Address same as Home Office Address _____ Payment Address same as Notice Address <b>(check only one)</b>	_____ Order Address same as Home Office Address _____ Order Address same as Notice Address <b>(check only one)</b>

**ACKNOWLEDGMENT OF AMENDMENTS**  
 Offerors acknowledges receipt of amendments by indicating amendment number and its date of issue. (See "Amendments to Solicitation" Provision)

Amendment No.	Amendment Issue Date	Amendment No.	Amendment Issue Date	Amendment No.	Amendment Issue Date	Amendment No.	Amendment Issue Date
<b>1</b>	<b>May 9, 2017</b>	<b>3</b>	<b>May 26, 2017</b>				
<b>2</b>	<b>May 18, 2017</b>	<b>4</b>	<b>June 8, 2017</b>				

<b>DISCOUNT FOR PROMPT PAYMENT</b> (See "Discount for Prompt Payment" clause)	10 Calendar Days (%)	20 Calendar Days (%)	30 Calendar Days (%)	_____ Calendar Days (%)
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**PREFERENCES - A NOTICE TO VENDORS (SEP. 2009):** On June 16, 2009, the South Carolina General Assembly rewrote the law governing preferences available to in-state vendors, vendors using in-state subcontractors, and vendors selling in-state or US end products. This law appears in Section 11-35-1524 of the South Carolina Code of Laws. A summary of the new preferences is available at [www.procurement.sc.gov/preferences](http://www.procurement.sc.gov/preferences) . ***ALL THE PREFERENCES MUST BE CLAIMED AND ARE APPLIED BY LINE ITEM, REGARDLESS OF WHETHER AWARD IS MADE BY ITEM OR LOT. VENDORS ARE CAUTIONED TO CAREFULLY REVIEW THE STATUTE BEFORE CLAIMING ANY PREFERENCES. THE REQUIREMENTS TO QUALIFY HAVE CHANGED. IF YOU REQUEST A PREFERENCE, YOU ARE CERTIFYING THAT YOUR OFFER QUALIFIES FOR THE PREFERENCE YOU'VE CLAIMED. IMPROPERLY REQUESTING A PREFERENCE CAN HAVE SERIOUS CONSEQUENCES.*** [11-35-1524(E)(4)&(6)] **(Does not apply to this solicitation)**

**PREFERENCES - ADDRESS AND PHONE OF IN-STATE OFFICE:** Please provide the address and phone number for your in-state office in the space provided below. An in-state office is necessary to claim either the Resident Vendor Preference (11-35-1524(C)(1)(i)&(ii)) or the Resident Contractor Preference (11-35-1524(C)(1)(iii)). Accordingly, you must provide this information to qualify for the preference. An in-state office is not required, but can be beneficial, if you are claiming the Resident Subcontractor Preference (11-35-1524(D)). **(Does not apply to this solicitation)**

\_\_\_\_\_ In-State Office Address same as Home Office Address    \_\_\_\_\_ In-State Office Address same as Notice Address    **(check only one)**

**NOTE: Return this page in Section 1 of Offer – Page 2.**

## **AMENDMENTS TO SOLICITATION (JAN 2004)**

(a) The Solicitation may be amended at any time prior to opening. All actual and prospective Offerors should monitor the following web site for the issuance of Amendments: [www.procurement.sc.gov](http://www.procurement.sc.gov) (b) Offerors shall acknowledge receipt of any amendment to this solicitation (1) by signing and returning the amendment, (2) by identifying the amendment number and date in the space provided for this purpose on Page Two, (3) by letter, or (4) by submitting a bid that indicates in some way that the bidder received the amendment. (c) If this solicitation is amended, then all terms and conditions which are not modified remain unchanged. [02-2A005-1]

## **PURPOSE OF AMENDMENT**

The purpose of this amendment is to respond to questions submitted by potential Offerors as follows:

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### **Question 1**

The average cost per application under the initial RFP was  $\$60,500,000/846 = \$71,513.00$ . The average cost per application based on Amendment #3 is  $\$62,400,000/1070 = \$58,317.76$ . These averages include program implementation costs. What data supports the reduction in the average cost per application by more than 20%?

**Given the State's experience with recovery operations associated with the 2015 Severe Storm, the State believes efficiencies can be gained to reduce the time from disaster to recovery. A major portion of this is the advent of the Palmetto Disaster Recovery (PDR) operation currently funded by a FEMA grant. This effort has already garnered over 850 valid cases and enables the State to drastically reduce the intake period from 6 months in the previous storm to 90 days as stated in the current Hurricane Matthew Action Plan. Moreover, since the Federal Register has clearly dictated 80% of all recovery efforts will occur in one county, the State sees further taxpayer efficiencies when contracting for intake, eligibility, and construction operations. Additionally, given our experience in recovering from Severe Storm 2015, we believe the average home price repair cost is less than 50K per home. While the State expects intake and eligibility operations to validate PDR data and to validate any basic Estimated Cost of Recovery associated with a case, we believe the data will greatly enhance the process and reduce costs. In essence, the State will provide the selected Implementation Vendor over 1K cases upon selection. We have confidence this will be quality data; therefore greatly decreasing processing time and reducing the cost per application/project and increasing the number of citizen homes served.**